

# Zarafa subscriptions for new customers



Apps from the Kopano marketplace

	BASIC 15 EUR per user/year	PRO 30 EUR per user/year	ENTERPRISE 45 EUR per user/year
ZCP with Outlook	Included until 1 May 2016	Included until 1 May 2016	Included until 1 May 2016
Zarafa Files Personal	Included	Included	Included
Zarafa Files Team	0,50 EUR per user/month	Included	Included
Zarafa Web meetings	1 EUR per user/month	Included	Included

## + ACCESS TO THE MARKETPLACE WITH OTHER APPS & INTEGRATIONS

You can further enrich the collaboration experience of your users with business apps from Zarafa and its ecosystem. The Kopano marketplace makes it a breeze for everyone to add apps that will help move forward your (open source) software stack. Examples are an integration with your favourite anti-spam tool, DMS or CRM.



Kopano's features and support

(LV = License Value)

	BASIC	PRO	ENTERPRISE
Features	<ul style="list-style-type: none"> <li>✓ Monitor your system</li> <li>✓ System health status</li> </ul>	<p>You get everything from</p> <p>Basic</p> <p>+</p> <p>Features</p> <ul style="list-style-type: none"> <li>✓ Extended system analytics</li> <li>✓ Recommendations to improve your systems</li> </ul>	<p>You get everything from</p> <p>Basic</p> <p>Pro</p> <p>+</p> <p>Features</p> <ul style="list-style-type: none"> <li>✓ Monitor multiple servers (per application)</li> </ul>
Support	<p>Support</p> <ul style="list-style-type: none"> <li>✓ <b>Blocks: 2</b> + (LV / €2.000)</li> <li>✓ Portal support</li> </ul>	<p>Support</p> <ul style="list-style-type: none"> <li>✓ <b>Blocks: 4</b> + (LV / €1.000)</li> <li>✓ Phone/Email support</li> <li>✓ Remote support</li> </ul>	<p>Support</p> <ul style="list-style-type: none"> <li>✓ <b>Blocks: 8</b> + (LV / €1.000)</li> <li>✓ Support for cluster installations</li> <li>✓ Support for multi tenant installations</li> </ul>

# An overview of how your Zarafa subscription will evolve

## 1 FROM EMAIL TO UNIFIED COMMUNICATION

Zarafa will use the latest web technologies to help organizations and teams communicate, share and work together real-time. Web apps and mobile will get first priority.

## 2 OPEN SOURCE IS THE DEFAULT, TESTED BINARIES AS A SERVICE

Zarafa intends to develop new innovations as open source. These innovations are tested and maintained by the Zarafa team. In this way, you are guaranteed quality and updates.

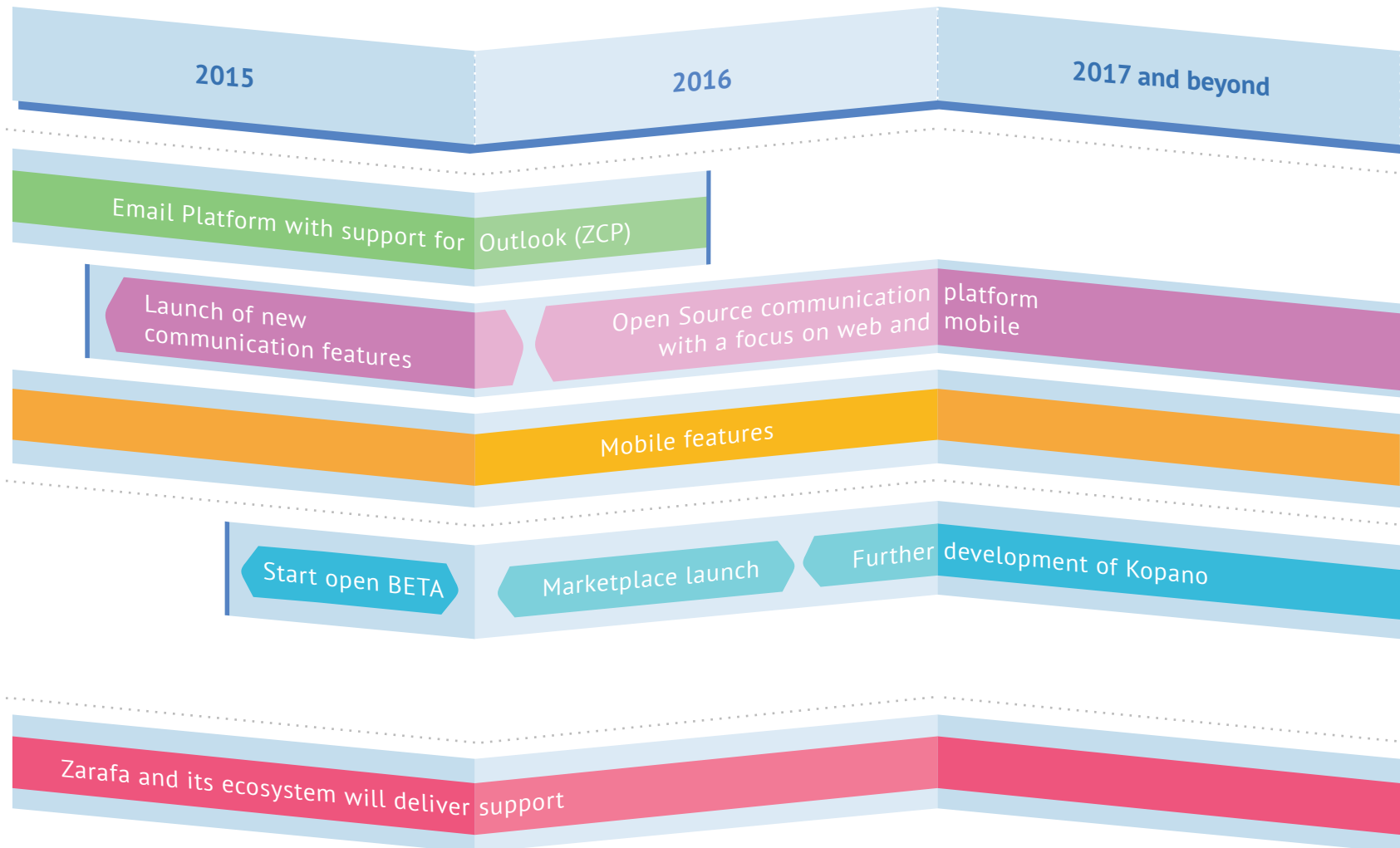
## 3 A MARKETPLACE FOR BUSINESS APPS

We want to empower the ecosystem to develop integrations with open & closed source apps. This helps you to further enhance your day-to-day communication tools.

## 4 SUPPORT AT THE CORE

The ecosystem and Zarafa will continue to deliver high class support. You can work with open source software within a professional environment.

### YOUR ZARAFASUBSCRIPTION



### Communication Tools

1 2

Zarafa will continue to focus on its on-premises communication tools such as web meetings and file sharing. The clients of the future are Zarafa WebApp, mobile devices and DeskApp (a WebApp instance designed for desktop usage). In the future, outlook compatibility can be realized over ActiveSync with Z-Push.

### Manage & optimize installations (Kopano)

3

A new service that proactively offers you insight into your servers. You can get a complete overview of your system's health and relevant statistics.

### Support

4

# A closer look at the future

You have read more about Zarafa's products and services on the previous page. We would like to highlight some of the key-takeaways that could be relevant to you:

- 1 **A customer who purchases a new subscription (not a renewal) after 1 May 2015** will be regarded as new customer.
- 2 You will **get access to all existing and new features** of the open source communication platform depending on the edition you buy.
- 3 As a new customer, you are also eligible to **support for Outlook and ZCP until 1 May 2016**.
- 4 **Every** edition consists out of the following parts:
  - a An account for Kopano, the service to view, optimize and manage your installations.
  - b Full access to tested binaries.
  - c Access to the market place.
  - d A support package.
- 5 Please get in touch with one of the Zarafa sales reps about prices and other commercial related information.
- 6 We will continue to **offer discounts for the public sector**. Contact us for more details.